Bridging the efficacy-effectiveness gap

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• Conflict of interest: nothing to disclose

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Self-assessment questions

Answer yes or no

- 1. I know the difference between efficacy and effectiveness
- 2. The efficacy-effectiveness gap is often a problem of variability in drug response
- 3. Patient compliance and off-label use do not contribute to the efficacy-effectiveness gap



Efficacy versus effectiveness

 Efficacy is the extent to which an intervention does more good than harm under ideal circumstances (= clinical trial conditions)

 Effectiveness is the extent to which an intervention does more good than harm when provided under the usual circumstances of health care practice

Definitions by the EU High Level Pharmaceutical Forum (Oct 2008)

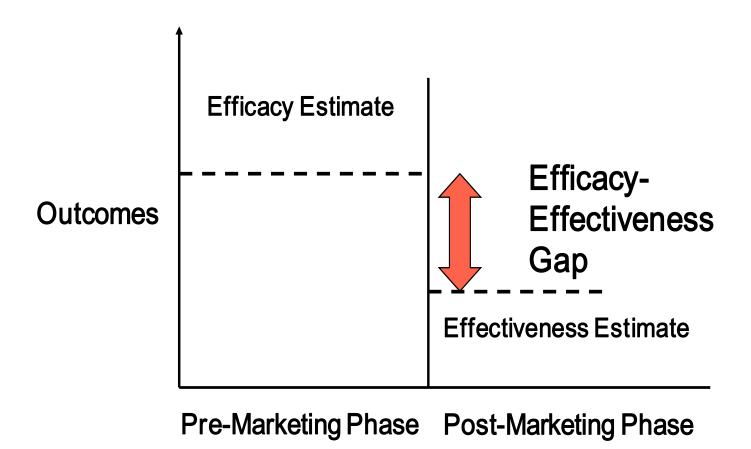
Efficacy versus effectiveness



"Does it work?"

"Can it work?"

Efficacy-effectiveness gap

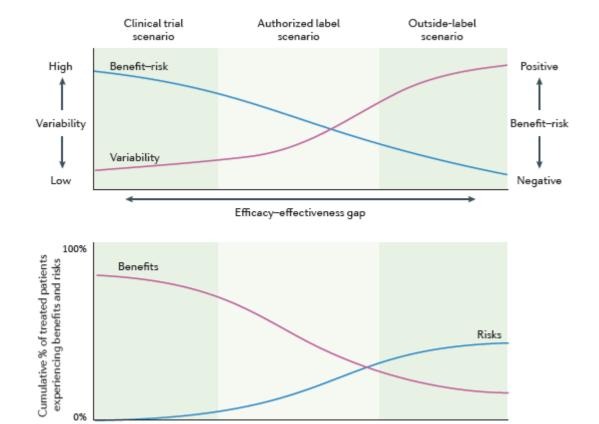


Eichler HG, Blöchl-Daum B

Benefit-risk of drugs

Low

High



Average responsiveness to beneficial effects

Average susceptibility to adverse effects

High

Low

Eichler HG et al., Nat Rev Drug Discov. 2011 Jul 1;10(7):495-506

What creates the efficacy-effectiveness gap? 3 Paradigms

Paradigm	Description	Themes encompassed
The EEG is related to real- life characteristics of the health care system	The ideal effect of the drug is distorted by real-life characteristics of the health care system, related to the physician, the patient, and access to health care resources	 In routine practice, the physicians' "behavior" regarding medical guidelines and dissemination of knowledge is not optimal In routine practice, the patients' adherence is not optimal In routine practice, there are access barriers to health care resources
2. The EEG is related to an issue of the method used to measure the drug's effect	Efficacy and effectiveness studies use different study designs and design parameters, hence the EEG	 Concept of evidence-based medicine and hierarchy of evidence: the efficacy is the real effect of the drug; the RCTs are the criterion standard for measuring the drug's effect Concept of pragmatism: RCTs' lack of
3. The EEG is related to an issue of complex interaction	The drug's effect is the result of complex (and multiple) interactions between the biological effect of the drug and "real-life" contextual factors, hence the EEG	generalizability; any direct dissemination of evidence coming from clinical trial into clinical practice is inadequate • Some contextual factors are (significantly) interacting with the drug's biological effect ("drivers of effectiveness") • An imbalance in the distribution of these factors between efficacy and effectiveness studies may cause an EEG
EEG, efficacy-effectiveness gap; RCT, randomized controlled trial.		

Nordon C et al., Value Health, 2016 Jan;19(1):75-81



Examples of Issues, the case for oncology.

Availability of evidence of benefits on overall survival and quality of life of cancer drugs approved by European Medicines Agency: retrospective cohort study of drug approvals 2009-13 *BMJ* 2017; 359 doi: https://doi.org/10.1136/bmj.j4530 (Publish ed 04 October 2017)Cite this as: *BMJ* 2017;359:j4530

No survival, QoL gain for many EMA cancer drug approvals.

Between 2009 and 2013, the EMA granted a marketing authorization to <u>48 anticancer</u> medications for <u>68 indications</u>, but <u>only 24 – just</u> <u>over a third – had evidence they provided an OS</u> gain over existing treatments, best supportive care, placebo, or as an add-on therapy, with the magnitude of gain ranging from **1.0 to 5.8 months**.

Oncology GAPS and extrapolation

- C3POMab approved for a specific setting with phase II trial, surrogate endpoint.
- Nobody knows how it's use will affect it's effectiveness in later stages of disease.
- Should we use it?

Study Designs (such as comparator) and parameters (such as surrogate outcomes):

- allow for regulatory aprovals
- Increase the EEG



What actually creates the efficacy-effectiveness gap?

Patient – Drug - Doctor

Can we conceptualise the efficacy – effectiveness gap?

A problem of VARIABILITY

Sources of variability in drug response

Biology

Pharmacogenomics

Other intrinsic and extrinsic factors

Behaviour

Prescribing and drug handling

Patient adherence

Biology

Pharmacogenomics

A substantial fraction of variability in efficacy or toxicity can be explained on the basis of a single genomic marker

TRASTUZUMAB (Herceptin®)
HER2 +/-

This is increasingly being used in drug designs – "targeted therapy"

Biology

Other intrinsic and extrinsic factors

Co-determination of PK/PD

Intrinsic: age, sex, body weight, comorbitities, baseline severity of disease

Extrinsic: environmental influences (pollution, sunlight), co-medication, food

INFLIXIMAB
High BMI > lower response

Behaviour

Prescribing and drug handling

Drugs approved for defined indications and conditions > OFF-LABEL-USE

What's in the label? How did it get there?

Behaviour

Patient adherence

"Drugs don't work in patients who don't take them."
(Koop's Law)

Poor adherence (compliance) to prescribed drug regimens:

e.g. fluctuations in dose-timing;

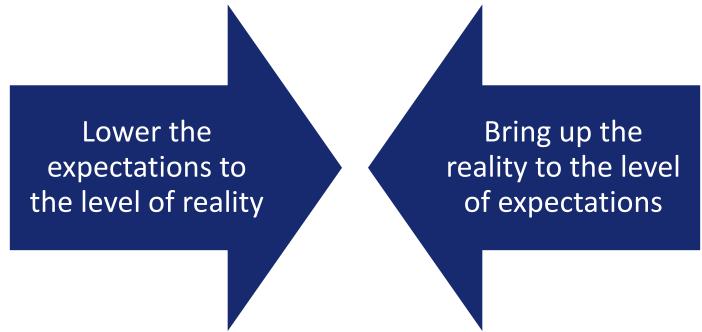
omitting a single-day's dosing;

repeat drug holidays;

non-persistence

Bridging the efficacy-effectiveness gap A serious challenge

2 Ways



Way 1:

Lower the expectations to the level of reality

Regulators demand pre-marketing studies that fully represent clinical reality and then base licensing decisions on effectiveness information

- Regulatory RCT should be internally valid and must be externally valid ("pragmatic" clinical trials or effectiveness trials)(endpoints, compartors, etc.)
- Fewer and broader patient selection criteria
- Less control over patient management

Signal-to-noise ratio in clinical trials

'Clean', explanatory or efficacy trial



'Noisy', pragmatic or effectiveness trial



Not the easiest way to do it... ...but is it the best for the patient!?

Eichler HG et al., Nat Rev Drug Discov. 2011 Jul 1;10(7):495-506

Way 2:

Bring up reality to the level of expectations

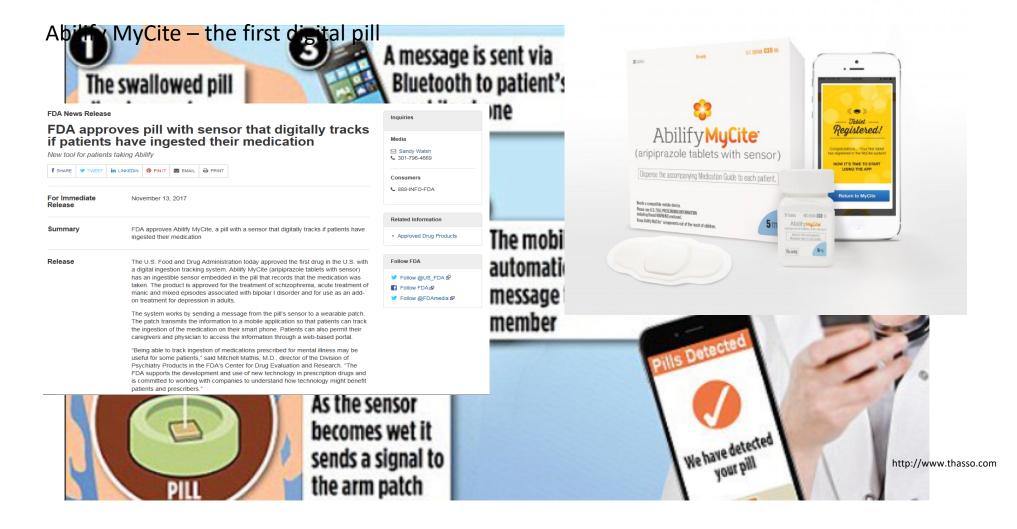
Every-day practice strictly follows the label (or other adequate evidence sources) and drug regimens are individualized to meet patient's needs.

... a drug problem or a healthcare delivery problem?

Which patient for this drug? Which drug for this patient?

- Quality of prescribing:
 "The right drug, at the right dose,
 at the right time, to the right patient."
- Biomarker-guided benefit-risk stratification
 Focus on optimised treatment-eligible population
- Post-marketing risk-management plans
- Present information in a useful format to guide drug prescribing

Toys to improve adherence?



Reading recommendation

OPINION

Bridging the efficacy—effectiveness gap: a regulator's perspective on addressing variability of drug response

Hans-Georg Eichler, Eric Abadie, Alasdair Breckenridge, Bruno Flamion, Lars L. Gustafsson, Hubert Leufkens, Malcolm Rowland, Christian K. Schneider and Brigitte Bloechl-Daum

Nat Rev Drug Discov. 2011 Jul 1;10(7):495-506

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And what's in it for the Hospital Pharmacist?

- 1. Understand the GAP and it's causes. Be critical, everything that shines is not gold. Be supportive of effectiveness research
- 2. Reduce or adapt to variability: look for adequate prescribing (label or other); require adequate biomarkers before dispensing, implement TDM as applicable.
- 3. Compliance and drug use education: pharmacists do it better

Self-assessment questions

Answer yes or no

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Self-assessment questions

Answer yes or no

- 1. I know the difference between efficacy and effectiveness **YES**
- 2. The efficacy-effectiveness gap is often a problem of variability in drug response **YES**
- 3. Patient compliance and off-label use do not contribute to the efficacy-effectiveness gap NO

If realized...

"Medicine might [indeed become] a science and not an art."

Sir William Osler, 1892

Take home messages

- The efficacy-effectiveness gap is to a considerable degree a problem of variability in drug response
- Biological and behavioural sources of variability
- Pre- and post-licensing technologies will need to be harnessed to bridge the efficacy—effectiveness gap
- There is a ROLE for hospital pharmacists!