

**Registration is closed.**

Onsite registration is not possible.

## 2019 Synergy Masterclass



An ACPE application based activity

**ACPE Universal Activity Number (UAN): 0475-0000-19-040-L04-P/CEUs: 1.2** <sup>[1]</sup>

### Procurement, tendering and decision-making processes in the hospital setting

Kindly note that the Synergy Masterclass courses will be delivered in English.

\* Indicates speaker or SC member has stated a conflict of interest which has been reviewed and accepted by the Scientific Committee. See speakers' bios page for more information.

#### FRIDAY, 4 OCTOBER 2019

<b>09.00 - 09.05</b>	<b>WELCOME SPEECH (Diamond room, 7th floor)</b>  <i>Prof Dr Thomas De Rijdt, Chairman of the Scientific Committee, Belgium</i>
<b>09.05 – 09.20</b>	<b>INTRODUCTION TO THE SYNERGY MASTERCLASS (Diamond room, 7th floor)</b>  <i>Dr Lene Juel Kjeldsen, DLI Market Intelligence, EAHP Scientific Committee member, Denmark</i> <sup>[2]</sup>

09.20 – 09.35	<p><b>ASSESSMENT OF LEARNING SUCCESS (Diamond room, 7th floor)</b></p> <p><b>SurveyMonkey® (Part-1 - pre-meeting assessment)</b></p> <p><i>Participants</i></p>
09.35 – 10.30	<p><b>PROCUREMENT AND TENDERS: WHAT, WHEN AND HOW? (Diamond room, 7th floor)</b></p> <p><u>James Kent, NHS, UK</u> <sup>[3]</sup></p>
10.30 – 11.00	<b>Coffee Break (Diamond Lounge, 7th floor)</b>
11.00 – 11.55	<p><b>NATIONAL ASSESSMENT AND PROCUREMENT OF NEW HOSPITAL DRUGS (Diamond room, 7th floor)</b></p> <p><u>Dorte Glintborg, The Danish Medicines Council, Denmark</u> <sup>[4]</sup></p>
11.55 – 12.00	<b>Quick break</b>
12.00 – 12.55	<p><b>INTERNATIONAL COLLABORATION: EXPERIENCES FROM THE BENELUXA INITIATIVE (Diamond room, 7th floor)</b></p> <p><u>Francis Arickx, The Belgian Social Insurance Institute INAMI, Belgium</u> <sup>[5]</sup></p>
12.55 – 14.00	<b>Lunch break (Diamond Lounge, 7th floor)</b>
14.00 – 14.55	<p><b>INTERNATIONAL COLLABORATION: EXPERIENCES FROM THE VALETTA DECLARATION (Diamond room, 7th floor)</b></p> <p><u>Prof Dr John Yfantopoulos, University of Athens, Greece</u> <sup>[6]</sup></p>
14.45 – 15.15	<b>Coffee Break (Diamond Lounge, 7th floor)</b>

15.15 – 16.45	<p><b>PARALLEL WORKSHOPS</b></p> <div> <p><b>1. PROBLEMS RELATED TO PROCUREMENT: WHAT ARE THEY AND HOW CAN THEY BE SOLVED?</b></p> <p><i>Dr Lene Juel Kjeldsen, DLI Market Intelligence, EAHP Scientific Committee member, Denmark</i> <sup>[2]</sup></p> <p><i>James Kent, NHS, UK</i> <sup>[3]</sup></p> </div> <div> <p><b>2. EVALUATION OF THE PROCUREMENT PROCESS AND OUTCOME</b></p> <p><i>Dr Hanne Plet, The North Denmark Region, Denmark</i> <sup>[7]</sup></p> </div>
16.45 – 17.00	<p><b>SUMMARY OF THE FIRST DAY OF THE SYNERGY MASTERCLASS (Diamond room, 7th floor)</b></p> <p><i>Dr Lene Juel Kjeldsen, DLI Market Intelligence, EAHP Scientific Committee member, Denmark</i> <sup>[2]</sup></p>
<p><b>SATURDAY, 5 OCTOBER 2019</b></p>	
09.00 – 09.15	<p><b>WELCOME TO THE SECOND DAY OF THE SYNERGY MASTERCLASS (Diamond room, 7th floor)</b></p> <p><i>Dr Lene Juel Kjeldsen, DLI Market Intelligence, EAHP Scientific Committee member, Denmark</i> <sup>[2]</sup></p>
09.15 – 10.45	<p><b>DIFFERENTIATED PROCUREMENT STRATEGY BASED ON SPECIFIC DRUG TYPES – THE DANISH MODEL (Diamond room, 7th floor)</b></p> <p><i>Dorte Glintborg, The Danish Medicines Council, Denmark</i> <sup>[4]</sup></p>
10.45 – 11.15	<p><b>Coffee Break (Diamond Lounge, 7th floor)</b></p>

11.15 – 12.00	<b>MANAGED ENTRY AGREEMENTS: HOW CAN THEY BE USED IN PRACTICE? (Diamond room, 7th floor)</b>  <i>Prof Dr John Yfantopoulos, University of Athens Greece</i> [8]
12.00 – 12.05	<b>Quick break</b>
12.05 – 13.00	<b>PROCUREMENT OF DRUGS IN THE HOSPITAL SETTING (Diamond room, 7th floor)</b>  <i>Dr António Gouveia, Instituto Português de Oncologia de Lisboa, Portugal</i> [9]
13.00 – 14.00	<b>Lunch break (Catharina restaurant, ground floor)</b>
14.00 – 14.55	<b>PROCUREMENT OF MEDICAL DEVICES AND MEDICINAL GASSES (Diamond room, 7th floor)</b>  <i>Prof Jo Swartenbroekx, University Hospital Antwerp, Belgium</i> [10]
14.55 – 15.15	<b>Coffee Break (Diamond Lounge, 7th floor)</b>
15.15 – 16.45	<b>PARALLEL WORKSHOPS</b>
	<b>1. HOW DO WE ENSURE IMPLEMENTATION OF PROCUREMENT RESULTS?</b>  <i>Dr Hanne Plet, The North Denmark Region, Denmark</i> [11]
	<b>2. THE ART OF NEGOTIATION IN HOSPITAL PRACTICE</b>  <i>Dr António Gouveia, Instituto Português de Oncologia de Lisboa, Portugal</i> [9]  <i>Despoina Makridaki, Sismanoglio - Amalia Fleming General Hospital of Attica, EAHP Board and Scientific Committee member, Greece</i> [12]

16.45 – 16.55	<b>ASSESSMENT OF LEARNING SUCCESS (Diamond room, 7th floor)</b>  <b>SurveyMonkey® (Part 2 – post-meeting assessment)</b>  <i>Participants</i>
16.55 – 17.10	<b>SUMMARY OF THE SYNERGY MASTERCLASS (Diamond room, 7th floor)</b>  <u><i>Dr Lene Juel Kjeldsen, DLI Market Intelligence, Scientific committee member, Denmark</i></u> <sup>[2]</sup>

## Learning objectives

At the end of this synergy masterclass, participants will be able to :

- recall important EU-legislation with regard to procurement;
- recognise pros and cons by doing procurement and tenders at national, regional and hospital level, respectively;
- list elements of value-based procurement

Last update: 3 October 2019

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## Links

[1] [https://www.eahp.eu/sites/default/files/acpe\\_activity\\_description\\_form\\_.pdf](https://www.eahp.eu/sites/default/files/acpe_activity_description_form_.pdf) [2]  
<https://www.eahp.eu/synergy-masterclass/events/procurement/Speakers-lene-kjeldsen> [3]  
<https://www.eahp.eu/synergy-masterclass/events/procurement/Speakers-James-kent> [4]  
<https://www.eahp.eu/synergy-masterclass/events/procurement/Speakers-dorte-glintborg> [5]  
<https://www.eahp.eu/synergy-masterclass/events/procurement/Speakers-Francis-arickx> [6]  
<https://www.eahp.eu/synergy-masterclass/events/procurement/Speakers-john-yfantopoulos> [7]  
<https://www.eahp.eu/synergy-masterclass/events/procurement/Speakers-hanne-plet#overlay-context=synergy-masterclass/events/procurement/Speakers-lene-kjeldsen> [8]  
<http://www.eahp.eu/http%3A//www.eahp.eu/synergy-masterclass/events/procurement/Speakers-john-yfantopoulos> [9] <http://www.eahp.eu/synergy-masterclass/events/procurement/Speakers-antonio-gouveia> [10]  
<https://www.eahp.eu/synergy-masterclass/events/procurement/Speakers-jo-Swartenbroekx#overlay-context=synergy-masterclass/events/procurement/Speakers-lene-kjeldsen> [11]  
<http://www.eahp.eu/http%3A//www.eahp.eu/synergy-masterclass/events/procurement/Speakers-hanne-plet> [12] <https://www.eahp.eu/synergy-masterclass/events/procurement/Speakers-despina-makridaki#overlay-context=synergy-masterclass/events/procurement/%2520Masterclass%2520programme>